

TOWN OF WALLINGFORD
AMBULANCE COMMITTEE MEETING
MINUTES
OCTOBER 1, 2025

The Wallingford Ambulance Committee met on October 1, 2025 at 10:05 a.m. Attendees included Board of Health members Len Guercia, Deputy EMD, Tracey Weekes, Isaac Cardona, Vanessa Bautista, Health Director, Fire Chief Buck, Deputy Fire Chief Schafer, Police Chief Ventura and the undersigned.

The purpose of the meeting was to review the ambulance service rates. Deputy Chief Schafer requested approval of the current proposed State of Connecticut rate increase of 2.1% to the Town of Wallingford's current rate schedule. A brief review of the Ambulance Service for 2024-2025 year was discussed, and the payer mix analysis was reviewed.

Isaac Cardona made a motion for an increase to the rate schedule by 2.1%. The Motion was seconded by Len Guercia. The Committee voted unanimously to approve the rate increase.

The meeting adjourned at 10:12 a.m.

Respectfully submitted,


Vincent Cervoni
Mayor

Wallingford Department of Fire and Emergency Services

Ambulance Committee Brief

October 1, 2025

Call Volume Overview

- Total Calls (All Types): 7938
- EMS Calls: 6,412 (82% of total call volume)
- Total EMS Transport Runs: 5,530
 - Transport Units: M1, M2, M3
 - 3% in support of Fire Incidents
- Percentage of Calls ALS
 - FY24 – 70%
 - FY25 – 76%
 - 5 Yr Average – 75%
- Total Calls Transported by other Agencies: 930
 - Hartford Healthcare/Hunters: 177
 - Others (Primarily Nelson): 509

Run Breakdown – Level of Care

ALS	2249
ALS Downgrade	411
BLS	4035
BLS Upgrade	121

Run Breakdown – Transports

ALS Transport	1793
BLS Transport	2733

EMS Billing Rates Comparison

	2025	2026
Basic Life Support (BLS) Rate	\$960.00	\$980.00
Advance Life Support Level 1 Non-ER	\$965.00	\$985.00
Advance Life Support Level 1 ER	\$1,518.00	\$1,550.00
Advance Life Support Level 2	\$1,606.00	\$1,640.00
Paramedic Intercept	\$1,078.00	\$1,101.00
Basic Life Support (BLS) Helicopter Assist	\$965.00	\$985.00
Advance Life Support (ALS) Helicopter Assist	\$976.00	\$996.00
Advance Life Support (ALS) Assessment	\$563.00	\$575.00
Specialty Care Transport (SCT)	\$2,086.00	\$2,130.00
Treat and Non-Transport (BLS)	\$268.00	\$274.00
Treat and Non-Transport (ALS)	\$425.00	\$434.00
Wait Time	\$253.00	\$231.00
Per Mile	\$23.52	\$21.19
Special Attendant	\$169.00	\$173.00

Wallingford Department of Fire and Emergency Services

Ambulance Committee Brief

October 1, 2025

Payor Mix Analysis FY25

Blue Cross	7.2%
Medicaid	16.7%
Medicare	58%
Other	9.9%
Veterans Administration	.4%
Facilities and Providers	2.4%
100% Self Pay - Insured	2.6%
100% Self Pay - Uninsured	2.7%

(Wallingford Population is ~ 21% Age 65 and Over)

M3 Financial Summary

- Collections (Jan 1 – Sept 15, 2025)
 - Total Collected: \$194,953.74
 - Total Outstanding: \$100,658.43
 - Gross Total: \$295,612.17
- Bad Debt
 - FY25: \$ 13,717.21
 - Total: \$486,006.17

M3 Data January 1,2025 - September 15, 2025

Medicare	\$39,061.20	20.04%		Medicare	\$15,808.31	16%
Medicaid	\$23,059.93	11.83%		Medicaid	\$6,108.23	6%
Insurance*	\$124,704.47	63.97%		Insurance	\$47,547.17	47%
FFR	\$3,160.50	1.62%		FFR	\$4,673.08	5%
Veterans	\$371.04	0.19%				
Patient	\$3,603.23	1.85%		Patient	\$26,492.84	26%
Total Collected:	\$194,953.74			Total Outstanding	\$100,658.43	
Total Gross	\$295,612.17					

SCHEDULE OF MAXIMUM ALLOWABLE RATES

EFFECTIVE January 1, 2026 through December 31, 2026

PROPOSED RATE SCHEDULE FOR 2026

Basic Life Support (BLS) Rate	\$980.00
Advance Life Support Level 1 Non-ER	\$985.00
Advance Life Support Level 1 ER	\$1,550.00
Advance Life Support Level 2	\$1,640.00
Paramedic Intercept.....	\$1,101.00
Basic Life Support (BLS) Helicopter Assist	\$641.00
Advance Life Support (ALS) Helicopter Assist.....	\$996.00
Advance Life Support (ALS) Assessment	\$575.00
Specialty Care Transport (SCT)	\$2,130.00
Treat and Non-Transport (BLS).....	\$274.00
Treat and Non-Transport (ALS).....	\$434.00

ANCILLARY CHARGES

Waiting Time Charge	\$258.00
Per Mile Charge	\$23.81
Special Attendant Charge.....	\$195.00

PROPOSED
INVALID COACH RATE SCHEDULE

Base Rate.....	\$172.00
Two Patients.....	\$217.00

ANCILLARY CHARGES

Per Mile Charge	\$14.78
Second Attendant Charge.....	\$100.00
Waiting Time Charge	\$144.00

All charges must be in conformance with the definitions on the subsequent pages entitled "Explanatory Notes On the Implementation of the 2026 Schedule of Maximum Allowable Rates," which are attached to, and become part of, the Rate Schedule.

Certified to be the maximum allowable rates by: _____

Date Certified: _____

Custom ▾ Jul 1, 2023 - Jun 30, 2024 ▾

55%

TRANSPORTS
Percentage of Patient Encounters

14%

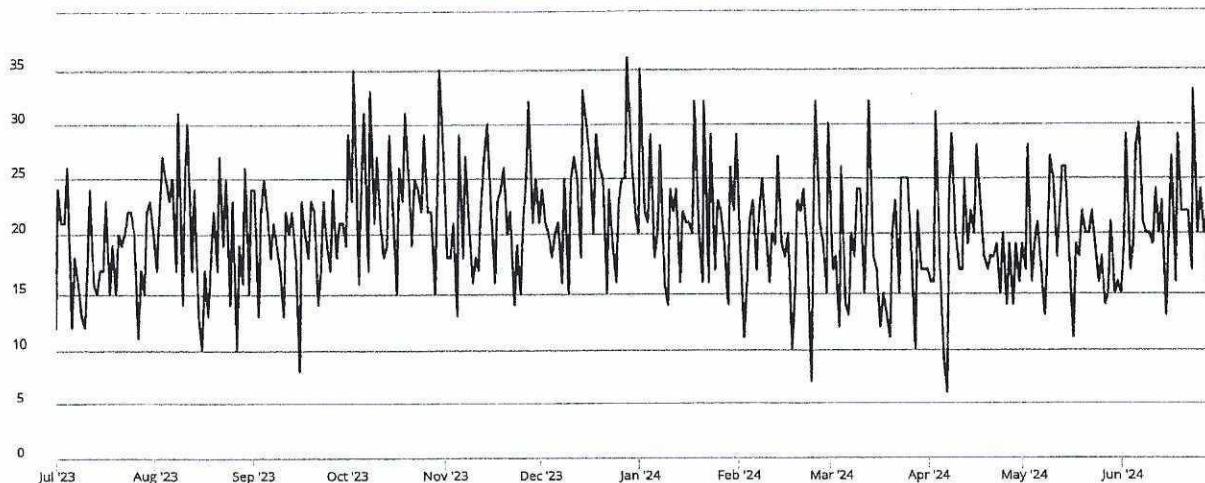
NON TRANSPORTS
Percentage of Patient Encounters

23%

OTHER DISPOSITIONS
Percentage of Patient Encounters

7,526

RECORDS
In Selected Time Slice



Counts	% Rows		% Columns		% All											
	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Jan '24	Feb '24	Mar '24	Apr '24	May '24	Jun '24	Jul '24	Total		
Assist, Agency	3		2	4	1	5		4	2	1				22		
Assist, Public	3	4	7											14		
Cancelled (No Patient Contact)	32	40	31	55	40	44	30	30	43	20	36	40		441		
Cancelled (Prior to Arrival at Scene)	2	4	7	4	3	2	3	4	3	2	6	2		42		
Cancelled on Scene/No Patient Found	12	11	5	10	6	9	3	6	7	1	6	8		84		
Patient Dead on Scene - No Resuscitation Attempted (With Transport)						1								1		
Patient Dead on Scene - No Resuscitation Attempted (Without Transport)	1	1		1					1			2		6		
Patient Dead on Scene - Resuscitation Attempted (With Transport)						1		1			1	1		4		
Patient Dead on Scene - Resuscitation Attempted (Without Transport)	1		1		1		1		5		1			10		
Patient Evaluated, No Treatment/Tra.. Required	10	7	21	9	11	19	25	14	10	4	1	7		138		
Patient Refused Evaluation/Ca... (Without Transport)	56	57	62	81	70	59	49	54	54	49	61	62		714		
Patient Treated, Released (AMA)	25	11	14	19	13	15	10	11	12	12	6	21		169		

	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Jan '24	Feb '24	Mar '24	Apr '24	May '24	Jun '24	Jul '24	Total
Patient Treated, Released (per protocol)		2	1	6	2	7	3	2	4	7	6	6		46
Patient Treated, Transferred Care to Another EMS Professional/U..	83	90	67	118	115	113	124	77	78	89	87	79		1,120
Patient Treated, Transported by Law Enforcement								2						2
Patient Treated, Transported by Private Vehicle	1	1		3		2				1				8
Transported Lights/Siren	53	56	59	74	75	89	108	100	94	100	126	128		1,062
Transported Lights/Siren, Downgraded	4	1	2	2	1		2	4	2		1	2		21
Transported No Lights/Siren	246	292	263	297	262	288	262	221	239	237	215	232		3,054
Transported No Lights/Siren, Upgraded	4	1	2		1	2		3			6	1		20
NULL	29	43	44	58	47	62	61	37	34	39	38	56		548
Total	565	621	588	741	648	718	681	570	588	562	597	647		7,526



Custom ▾

Jul 1, 2024 - Jun 30, 2025 ▾

62%

TRANSPORTS

Percentage of Patient Encounters

14%

NON TRANSPORTS

Percentage of Patient Encounters

19%

OTHER DISPOSITIONS

Percentage of Patient Encounters

9,275

RECORDS

In Selected Time Slice

40

30

20

10

0

Jul '24

Aug '24

Sep '24

Oct '24

Nov '24

Dec '24

Jan '25

Feb '25

Mar '25

Apr '25

May '25

Jun '25



Counts

% Rows

% Columns

% All

	Jul '24	Aug '24	Sep '24	Oct '24	Nov '24	Dec '24	Jan '25	Feb '25	Mar '25	Apr '25	May '25	Jun '25	Jul '25	Total
Assist, Agency		1			2			3		1	1	1		9
Cancelled (No Patient Contact)	32	24	16	39	31	29	24	38	30	43	60	42		408
Cancelled (Prior to Arrival at Scene)	1	4	4	3	3	1	3	7	6	4	3	5		44
Cancelled on Scene/No Patient Found	4	7	2	6	4	1	5	4	3	4	6	4		50
Patient Dead on Scene - No Resuscitation Attempted (Without Transport)	1	1	1						3	1	1			8
Patient Dead on Scene - Resuscitation Attempted (With Transport)								2		1	1			4
Patient Dead on Scene - Resuscitation Attempted (Without Transport)	1	1	4						1	2		1		10
Patient Evaluated, No Treatment/Tra.. Required	6	9	6	17	10	6	12	15	10	9	8	4		112
Patient Refused Evaluation/Ca... (With Transport)												1		1
Patient Refused Evaluation/Ca... (Without Transport)	51	51	45	76	40	41	49	38	46	51	57	59		604
Patient Treated, Released (AMA)	16	14	17	21	10	17	16	19	12	19	17	21		199
Patient Treated, Released (per protocol)	1		11	8	8	5	5	8	10	13	7	3		79

	Jul '24	Aug '24	Sep '24	Oct '24	Nov '24	Dec '24	Jan '25	Feb '25	Mar '25	Apr '25	May '25	Jun '25	Jul '25	Total
Patient Treated, Transferred Care to Another EMS Professional/U..	68	75	72	87	84	99	89	62	87	73	68	66		930
Patient Treated, Transported by Law Enforcement			3		1		1	1	1	1	1			9
Patient Treated, Transported by Private Vehicle		1								1				2
Transported Lights/Siren	120	126	107	143	134	121	135	126	143	115	112	103		1,485
Transported Lights/Siren, Downgraded	1	1	4	3		1	3		1					14
Transported No Lights/Siren	208	241	224	225	246	265	285	253	264	260	306	267		3,044
Transported No Lights/Siren, Upgraded	1	4	2	3	1	2	1	1		1	5	4		25
NULL	38	29	33	43	37	52	45	42	24	17	20	19		399
Total	549	589	551	674	611	640	673	619	641	616	673	600		7,436

Custom Jul 1, 2023 - Jun 30, 2024

56%

TRANSPORTS
Percentage of Patient Encounters

14%

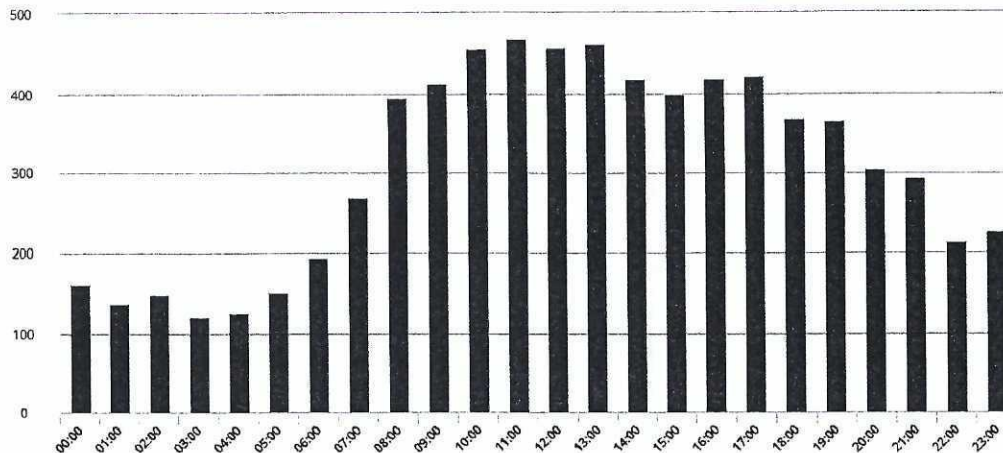
NON TRANSPORTS
Percentage of Patient Encounters

23%

OTHER DISPOSITIONS
Percentage of Patient Encounters

7,399

RECORDS
In Selected Time Slice



366

DAYS
In Selected Time Slice

Counts % Rows % Columns % All

	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Jan '24	Feb '24	Mar '24	Apr '24	May '24	Jun '24	Jul '24	Total
00:00	11	13	14	26	16	19	13	10	4	12	17	9		164
01:00	10	7	9	9	7	15	19	10	12	12	13	16		139
02:00	18	15	15	12	13	9	19	13	5	12	12	8		151
03:00	11	10	7	12	15	12	11	9	4	5	10	16		122
04:00	8	11	12	10	18	13	6	8	12	5	12	11		126
05:00	9	8	14	10	17	13	17	16	8	10	14	18		154
06:00	10	12	17	13	26	12	30	8	17	16	16	17		194
07:00	14	16	20	26	17	27	32	17	24	23	23	30		269
08:00	21	38	32	41	28	49	43	23	24	34	33	29		395
09:00	48	29	28	38	31	27	53	30	31	35	29	35		414
10:00	32	36	28	45	47	48	36	47	35	38	43	21		456
11:00	42	36	31	48	44	50	37	34	48	28	32	37		467
12:00	29	43	34	49	44	30	35	38	41	42	33	39		457
13:00	35	51	35	39	34	53	44	24	39	29	34	44		461
14:00	29	39	36	34	33	56	38	39	29	27	28	31		419
15:00	29	35	44	45	30	42	28	37	27	28	27	28		400
16:00	38	17	26	38	40	37	43	36	28	34	38	43		418

	Jul '23	Aug '23	Sep '23	Oct '23	Nov '23	Dec '23	Jan '24	Feb '24	Mar '24	Apr '24	May '24	Jun '24	Jul '24	Total
17:00	37	30	30	40	37	36	35	25	33	48	26	44		421
18:00	32	33	22	44	41	20	33	25	36	29	31	23		369
19:00	21	39	34	31	26	30	24	28	35	16	38	44		366
20:00	24	26	25	26	19	26	23	32	29	26	22	27		305
21:00	17	28	22	47	23	31	19	21	23	18	25	20		294
22:00	13	20	23	22	15	21	15	9	19	8	25	22		212
23:00	18	19	23	24	13	30	20	21	12	15	12	19		226
Total	556	611	581	729	634	706	673	560	575	550	593	631		7,399

Custom ▾ Jul 1, 2024 - Jun 30, 2025 ▾

62%

TRANSPORTS
Percentage of Patient Encounters

13%

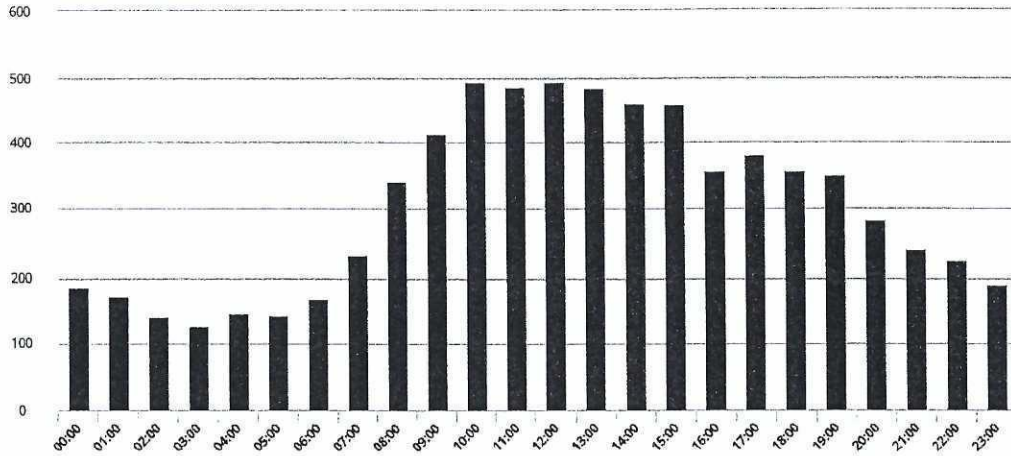
NON TRANSPORTS
Percentage of Patient Encounters

20%

OTHER DISPOSITIONS
Percentage of Patient Encounters

7,321

RECORDS
In Selected Time Slice



365

DAYS
In Selected Time Slice

Counts

% Rows

% Columns

% All

	Jul '24	Aug '24	Sep '24	Oct '24	Nov '24	Dec '24	Jan '25	Feb '25	Mar '25	Apr '25	May '25	Jun '25	Jul '25	Total
00:00	18	16	11	14	20	13	14	13	10	21	19	18		187
01:00	12	14	10	16	9	15	12	17	21	15	15	15		171
02:00	11	11	16	15	12	13	10	13	11	10	13	6		141
03:00	10	11	9	11	7	16	10	16	6	9	13	8		126
04:00	11	14	14	15	6	18	12	10	11	12	16	6		145
05:00	9	12	18	16	13	9	13	16	16	5	10	5		142
06:00	17	19	3	17	16	6	17	11	13	16	17	16		168
07:00	14	20	20	12	16	24	27	22	20	20	19	17		231
08:00	31	31	23	31	42	22	27	28	27	24	23	30		339
09:00	40	35	27	41	32	30	37	31	40	33	34	34		414
10:00	31	36	30	55	36	39	45	50	41	43	55	33		494
11:00	36	37	35	44	33	50	48	41	42	41	44	36		487
12:00	34	28	34	43	41	30	53	51	46	37	54	43		494
13:00	34	28	35	36	45	47	37	38	47	50	35	53		485
14:00	29	33	38	35	36	37	52	32	35	39	46	50		462
15:00	24	34	33	30	38	45	48	37	49	52	31	38		459
16:00	24	26	31	33	32	38	36	29	25	33	28	21		356

	Jul '24	Aug '24	Sep '24	Oct '24	Nov '24	Dec '24	Jan '25	Feb '25	Mar '25	Apr '25	May '25	Jun '25	Jul '25	Total
17:00	28	27	34	42	21	41	33	28	27	23	45	31		380
18:00	25	33	27	32	42	23	26	25	39	31	28	25		356
19:00	32	23	35	43	26	28	22	24	38	23	24	31		349
20:00	20	28	19	24	18	22	27	20	23	17	30	34		282
21:00	18	18	16	19	25	25	24	16	21	17	21	19		239
22:00	16	22	19	25	16	22	10	30	16	18	19	11		224
23:00	19	22	8	10	16	21	18	15	11	13	22	15		190
Total	543	578	545	659	598	634	658	613	635	602	661	595		7,321

Town of Wallingford, CT

Ambulance Billing Account Reconciliation Report

FY 2024

Prepared By: Comstar

7/10/2024

Month Ended:	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	YTD
Beginning Balance	\$928,627.19	\$948,678.16	\$807,842.70	\$898,162.21	\$957,053.56	\$952,287.68	\$957,429.61	\$957,592.46	\$947,785.51	\$1,045,669.82	\$928,695.34	\$956,077.94	\$928,627.19
Gross Commitments	\$196,709.18	\$412,566.89	\$450,001.19	\$432,991.17	\$396,101.79	\$427,043.33	\$427,056.00	\$502,110.17	\$468,100.22	\$326,603.48	\$483,869.34	\$627,011.56	\$5,150,184.31
Contractual Allowances	\$102,645.46	\$207,566.29	\$193,423.96	\$190,948.00	\$201,663.36	\$194,518.74	\$206,832.86	\$243,561.09	\$186,765.12	\$158,907.31	\$282,181.01	\$266,316.21	\$2,435,308.40
Net Commitments	\$94,063.72	\$205,010.60	\$256,577.23	\$242,043.17	\$194,438.43	\$232,524.59	\$220,223.15	\$258,549.08	\$281,345.10	\$167,696.17	\$201,688.33	\$360,696.34	\$2,714,855.91
Payments Rcvd By Comstar	\$30,489.75	\$33,768.57	\$48,839.98	\$25,212.64	\$24,718.34	\$32,934.48	\$39,871.31	\$39,362.85	\$47,138.27	\$28,401.81	\$48,692.73	\$36,069.36	\$435,480.09
Payments Rcvd By Client	\$143,424.13	\$183,567.13	\$120,237.03	\$149,529.96	\$177,888.46	\$160,274.52	\$161,582.61	\$231,550.48	\$102,231.60	\$172,671.43	\$194,891.63	\$183,845.94	\$1,971,694.92
Reimbursement / Retraction	\$1,953.00	\$2,597.03	\$2,405.35	\$623.83	\$2,931.96	\$991.43	\$339.12	\$1,963.13	\$3,343.30	\$2,790.73	\$3,679.79	\$3,650.63	\$27,169.30
Net PMT Applied	\$171,960.88	\$214,728.67	\$166,671.66	\$174,118.77	\$199,674.64	\$182,317.57	\$201,114.80	\$268,950.20	\$146,026.57	\$198,282.51	\$239,894.57	\$216,264.67	\$2,380,005.71
FFR Payment	\$0.00	\$3,996.33	\$2,585.63	\$0.00	\$3,082.22	\$0.00	\$876.80	\$0.00	\$4,396.27	\$1,568.80	\$3,848.39	\$0.00	\$20,356.44
Write-Offs	\$2,051.87	\$27,121.06	-\$2,999.57	\$9,033.05	-\$3,562.75	\$45,065.09	\$18,068.70	-\$594.17	\$33,035.95	\$64,819.34	\$30,562.77	\$91,984.46	\$334,595.80
Ending Balance	\$848,678.16	\$807,842.70	\$898,162.21	\$957,053.56	\$952,287.68	\$957,429.61	\$957,592.46	\$947,785.51	\$1,045,669.82	\$928,695.34	\$856,077.94	\$908,528.15	\$908,525.15

Town of Wallingford, CT

Ambulance Billing Account Reconciliation Report

FY 2025

Prepared By: Comstar

7/11/2025

Month Ended:	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	YTD
Beginning Balance	\$908,525.15	\$792,054.09	\$820,135.48	\$854,467.65	\$874,992.34	\$842,383.83	\$749,005.69	\$800,655.13	\$982,568.81	\$913,167.43	\$966,666.95	\$887,694.82	\$908,525.15
Gross Commitments	\$248,368.15	\$509,919.17	\$386,201.77	\$570,985.56	\$426,819.88	\$326,723.01	\$523,628.97	\$711,781.95	\$448,306.22	\$573,594.72	\$525,234.19	\$815,315.35	\$6,066,878.94
Contractual Allowances	\$128,241.35	\$212,590.77	\$172,042.92	\$249,721.51	\$198,944.36	\$168,462.56	\$217,412.40	\$304,594.63	\$254,059.23	\$258,273.39	\$277,028.78	\$345,447.23	\$2,786,819.13
Net Commitments	\$120,126.80	\$297,328.40	\$214,158.85	\$321,264.05	\$227,875.52	\$158,260.45	\$306,216.57	\$407,187.32	\$194,246.99	\$315,321.33	\$248,205.41	\$469,868.12	\$3,280,059.81
Payments Rcvd By Comstar	\$30,478.83	\$43,987.04	\$31,067.33	\$40,815.74	\$31,726.37	\$33,949.21	\$44,178.82	\$24,680.98	\$33,827.20	\$31,438.85	\$51,390.00	\$39,511.93	\$434,702.30
Payments Rcvd By Client	\$159,826.60	\$226,970.67	\$146,746.89	\$207,029.39	\$185,264.34	\$183,744.61	\$192,173.42	\$172,808.88	\$220,781.63	\$198,463.03	\$283,077.55	\$191,361.83	\$2,348,248.84
Reimbursement / Refraction	\$2,226.33	\$2,692.18	\$1,500.00	\$4,474.46	\$6,289.62	\$1,809.83	\$2,827.57	\$3,793.86	\$917.33	\$609.10	\$3,026.54	\$4,079.07	\$34,225.89
Net PMT Applied	\$188,079.10	\$268,275.53	\$176,314.22	\$243,370.67	\$210,721.09	\$215,883.99	\$230,524.67	\$183,896.00	\$253,791.50	\$229,292.78	\$311,981.01	\$226,794.69	\$2,748,725.25
FFR Payment	\$2,180.27	\$3,096.78	\$1,393.47	\$1,510.97	\$0.00	\$2,903.52	\$3,087.66	\$4,074.02	\$3,630.58	\$0.00	\$1,133.31	\$5,732.66	\$28,743.44
Write-Offs	\$46,338.49	-\$2,125.30	\$2,118.99	\$55,857.72	\$49,762.94	\$32,851.08	\$20,954.80	\$27,503.62	\$6,226.29	\$32,529.03	\$14,063.22	\$43,828.33	\$29,909.21
													\$0.00
Ending Balance	\$792,054.09	\$820,135.48	\$854,467.65	\$874,992.34	\$842,383.83	\$749,005.69	\$800,655.13	\$982,568.81	\$913,167.43	\$966,666.95	\$887,694.82	\$1,081,207.06	\$1,081,207.06

9/25/25 Collections not complete.
Still actively collecting.
-JGC

ACTIVITY TRACKING REPORT
BY PAYOR GROUPS

Company IS WALLINGFORD FIRE-AMBULANCE; AND Trip Date IS BETWEEN 07/01/2024 AND 06/30/2025; AND Show All

9/25/2025

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WALLINGFORD FIRE-AMBULANCE

	Total Transports	Total Charges	Total Allowable	Total Collected	Percent Collected
Blue Cross	327	\$475,475.46	\$412,983.07	\$402,950.11	97.57%
Medicaid	753	\$1,007,098.92	\$339,801.45	\$339,413.45	99.89%
Medicare	2,608	\$3,545,094.60	\$1,524,691.15	\$1,486,507.51	97.50%
Other Insurance	446	\$623,588.37	\$547,682.20	\$430,756.04	78.65%
Sub Total >	4,134	\$5,651,257.35	\$2,825,157.87	\$2,659,627.11	94.14%
Veterans Administration	18	\$26,700.41	\$23,848.02	\$18,639.38	78.16%
Facilities and Providers	103	\$39,704.60	\$45,470.71	\$35,020.91	77.02%
100% Self Pay - Insured	119	\$154,925.24	\$149,389.64	\$23,193.82	15.53%
100% Self Pay - Uninsured	122	\$167,858.06	\$167,858.06	\$16,729.34	9.97%
Sub Total >	362	\$389,188.31	\$386,566.43	\$93,583.45	24.21%
Grand Total >	4,496	\$6,040,445.66	\$3,211,724.30	\$2,753,210.56	85.72%