TANANAN TANING PANANANANANANANANANANANANANANANANANANAN		July - Sept.	Oct Dec.	Jan Mar.	Apr June	TOTALS
LEADS	Trade Shows					. ·
	Advertising					
	Brokers					
	Regional/State/Town Agencies					
	Direct Contact				·	
	Other Consultants				and a second second to the second	an and an
TYPE OF LEADS	Manufacturing					-
	Office					7
	Retail			L		
	Warehousing/Distribution		D			
	Other	DI	DSLL			a na an
BUS. ASSISTANCE	Caseload					
COMMISSION	Research and Report Preparation					
ACTIVITIES	Business Visitations					a and a second a second a second as
	Special Projects					and an and a start of the
NEW & EXPANDED	0 - 10,000 sq. ft.					
BUSINESSES	10,001 25,000 sq. ft.					
	25,001 - 50,000 sq. ft.					
	50,001 - 100,000 sq. ft.					
	Over 100,000 sq. ft.					
JOBS	Retained					
	New					
INVESTMENT						